APPLICABLE PRICING SUPPLEMENT - NGT105 - ADDITIONAL TIER 1 NOTES - WRITE-OFF



NEDBANK GROUP LIMITED

(incorporated with limited liability under registration number 1966/010630/06 in the Republic of South Africa)

ZAR25,000,000,000 DOMESTIC MEDIUM TERM NOTE PROGRAMME

issue of ZAR1,000,000,000 Subordinated Floating Rate Notes

This document constitutes the Applicable Pricing Supplement relating to the issue of the Tranche of Subordinated Notes described herein ("Notes" and "this Tranche").

This Applicable Pricing Supplement must be read in conjunction with the Amended and Updated Programme Memorandum, dated 8 February 2019, as amended and/or supplemented from time to time ("Programme Memorandum"), prepared by Nedbank Group Limited ("Issuer") in connection with the Nedbank Group Limited ZAR25,000,000,000 Domestic Medium Term Note Programme ("Programme").

The Programme Memorandum, dated 8 February 2019, was registered and approved by the JSE Limited ("JSE") on 4 February 2019.

References to the "Terms and Conditions" in this Applicable Pricing Supplement are to the section of the Programme Memorandum headed "Terms and Conditions". References to any Condition in this Applicable Pricing Supplement are to that Condition of the Terms and Conditions.

Any capitalised terms not defined in this Applicable Pricing Supplement shall have the meanings ascribed to them in the Terms and Conditions.

This Tranche will be issued on, and subject to, the Terms and Conditions, as replaced, amended and/or supplemented by the terms and conditions of this Tranche set out in this Applicable Pricing Supplement.

To the extent that there is any conflict or inconsistency between the provisions of the Terms and Conditions and the provisions of this Applicable Pricing Supplement, the provisions of this Applicable Pricing Supplement shall prevail.

DESCRIPTION OF THE NOTES 1. Nedbank Group Limited Issuer Tranche number 2. 12 3. Series number Status of the Notes Subordinated Notes: Additional Tier 1 Notes (see Condition 5.3 (Status of the Additional Tier 1 Notes)) 5. Security Unsecured 6. Form of the Notes Registered Notes. The Notes are issued in registered uncertificated form and will be held in the Central Securities Depository. 7. Type of Notes **Floating Rate Notes** 8. Issue Date/First Settlement Date 22 November 2019 9. Issue Price 100% 10. Interest Floating Rate Note Provisions (see Condition 8.2 (Floating Rate Note Provisions)) 11. Redemption/Payment Basis Redemption at par 12. Change of interest or redemption Not Applicable payment basis

Aggregate Principal Amount of this ZAR1,000,000,000

13.

Tranche

14. Specified Currency ZAR 15. Specified Denomination (Principal Amount ZAR1,000,000 per Note) 16. Minimum Specified Denomination of each ZAR1,000,000 Note 17. Calculation Amount ZAR1,000,000 18. **Business Day Convention** Modified Following Business Day Convention 19. Day Count Fraction Actual/365 В. **PROGRAMME AMOUNT** 1. Programme Amount as at the Issue Date ZAR25,000,000,000 2. Aggregate outstanding Principal Amount ZAR15,357,000,000, excluding the aggregate Principal Amount of all of the Notes (including Existing of this Tranche and any other Tranches of Notes issued on the Notes) in issue under the Programme as at Issue Date specified in Item A(8) above. the Issue Date 3. Issuer confirmation as to Programme The Issuer confirms that the issue of this Tranche will not cause Amount the Issuer to exceed the Programme Amount. C. FLOATING RATE NOTE PROVISIONS 1. Issuer election not to pay interest This Item C is subject in all respects to Condition 7 (Interest Payments on Additional Tier 1 Notes). 2. Floating Interest Rate The Notes will bear interest at the Floating Interest Rate per annum (nominal annual compounded quarterly) equal to the sum of the Reference Rate (see Item C(10)(a) below) plus the Margin (see Item C(12) below), determined by the Calculation/Issuer Agent in accordance with Condition 8.2.6 (Calculation of Interest Amount), for the period from and including the Issue Date to but excluding the Redemption Date. Interest Commencement Date 3. 22 November 2019 4. Interest Payment Dates Quarterly in arrear on 22 February, 22 May, 22 August and 22 November of each year until the Redemption Date or, if any such date is not a Business Day, the date determined in accordance with the Modified Following Business Day Convention (see Item A(18) above). 5. First Interest Payment Date 22 February 2020 6. Interest Periods Each successive period commencing on (and including) an Interest Payment Date and ending on (but excluding) the following Interest Payment Date; provided that the first Interest Period shall commence on (and include) the Interest Commencement Date (22 November 2019) and end on (but exclude) the First Interest Payment Date (22 February 2020) and the final Interest Period shall end on (but exclude) the

7. Rate Determination Dates

The first day of each Interest Period; provided that the Rate Determination Date for the first Interest Period shall be 19 November 2019.

Day Convention (see Item C(4) above).

Redemption Date, it being recorded, for the avoidance of doubt, that if any such date is not a Business Day, the date will be determined in accordance with the Modified Following Business

Manner in which the Floating Interest Screen Rate Determination 8. Rate is to be determined If ISDA Determination applicable: Not Applicable 9. 10. If Screen Rate Determination applicable: **Applicable** 3-month JIBAR (being, subject to Condition 8.2.3 (Screen Rate (a) Reference Rate Determination), the average mid-market yield rate per annum for 3-month deposits in Rand which appears on the Relevant Screen Page as the "SFX 3M YIELD" at or about the Relevant Time on the Rate Determination Date, determined by the Calculation/Issuer Agent in accordance with Condition 8.2.6 (Calculation of Interest Amount). (b) Relevant Screen Page Reuters Screen SAFEY page (c) Relevant Time 11h00 (South African time) Relevant Financial Centre (d) Johannesburg Reference Banks Absa Bank Limited, FirstRand Bank Limited, Nedbank Limited, (e) The Standard Bank of South Africa Limited 11. If Other Determination applicable: Not Applicable 12. Margin 4.25% 13. Minimum Floating Interest Rate Not Applicable 14. **Maximum Floating Interest Rate** Not Applicable 15. Default Rate Floating Interest Rate specified in Item C(2) above (see Condition 8.5.1 (Default interest)) 16. Fall back provisions, rounding provisions Not Applicable and any other terms relating to the method of calculating the Floating Interest Rate **REDEMPTION** D. Subject to Item (D)(4), Item (D)(6) and Item (D)(7) below, this 1. Maturity Date Tranche shall only be redeemed, at the aggregate Outstanding Principal Amount of this Tranche plus accrued interest (if any), on a winding-up (other than pursuant to a Solvent Reconstruction) or liquidation of the Issuer subject to Condition 5.3 (Status of the Additional Tier 1 Notes). 2. **Final Redemption Amount** See Item D(1) above 3. Prior approval of the Prudential Authority

 Prior approval of the Prudential Authority required for redemption prior to the Maturity Date

4. Issuer Early Redemption Election:

Applicable (see Condition 9.4 (*Redemption at the election of the Issuer*), subject to the Issuer complying with the conditions to redemption set out in Condition 9.4.2 (*Subordinated Notes*).

(a) Redemption in whole

Applicable

Early Redemption Date (Call)

22 May 2025 ("First Early Redemption Date (Call)") or any Interest Payment Date falling after the First Early Redemption Date (Call).

Early Redemption Amount (Call)

The aggregate outstanding Principal Amount of this Tranche (plus accrued interest, if any) to the Early Redemption Date (Call).

 Notice period 30 days (b) Redemption in part Not Applicable 5. Noteholder Early Redemption Election: Not Applicable Early redemption following a Tax Event: 6. Applicable (see Condition 9.2 (Redemption for tax reasons), subject to the prior written approval of the Prudential Authority. (a) Redemption in whole The Interest Payment Date stipulated as the Early Redemption Early Redemption Date (Tax) Date (Tax) in the notice of redemption given by the Issuer in terms of Condition 9.2 (Redemption for tax reasons). Early Redemption Amount (Tax) The aggregate outstanding Principal Amount of this Tranche plus accrued interest (if any) to the Early Redemption Date (Tax). 7. Early redemption following a Regulatory Applicable (see Condition 9.3 (Redemption for regulatory Event: reasons), subject to the prior written approval of the Prudential Authority. (a) Redemption in whole Early Redemption Date (Regulatory) The Interest Payment Date stipulated as the Early Redemption Date (Regulatory) in the notice of redemption given by the Issuer in terms of Condition 9.3 (Redemption for regulatory reasons). Early Redemption The aggregate outstanding Principal Amount of this Tranche plus Amount (Regulatory) accrued interest (if any) to the Early Redemption Date (Regulatory). 8. Independent Investment Bank Not Applicable 9. Other terms applicable on redemption Not Applicable E. OCCURRENCE OF THE TRIGGER EVENT 1. Trigger Event: Condition 10.5 (Occurrence of the Trigger Event) applicable. 2. Write-Off: Applicable At the occurrence of the Trigger Event (at the Discretion of the Prudential Authority), the Unpaid Amount shall be Written Off and all of the Notes or the Relevant Portion of the Notes, as applicable, shall be cancelled in accordance with the provisions of Condition 10.18 (Write-Off). (a) Other terms applicable on Write-Off Not Applicable 3. Not Applicable 4. Section 4.22(gg) of the JSE Debt Listings The Notes will not be "automatically redeemed on the Requirements occurrence of a trigger event" as contemplated in Section 4.22(gg) of the JSE Debt Listings Requirements).

F. BANKS ACT PROVISIONS

Additional Conditions Not Applicable

Proceeds of issue
 As at the Issue Date, the proceeds of the issue of this Tranche

rank as Additional Tier 1 Capital.

G. AGENTS AND SPECIFIED OFFICES

1. Calculation/Issuer Agent Nedbank Limited

2. Specified Office of the Calculation/Issuer Nedbank 135 Rivonia Campus, Third Floor Block F, 135 Rivonia

Agent Road, Sandton, 2196, South Africa 3. Settling Bank Nedbank Investor Services, a division of Nedbank Limited 4. Specified Office of the Settling Bank Lakeview Campus, 16 Constantia Boulevard, Constantia Kloof, Roodepoort, 1709, South Africa 5. **Transfer Agent** Nedbank Investor Services, a division of Nedbank Limited Specified Office of the Transfer Agent 6. Lakeview Campus, 16 Constantia Boulevard, Constantia Kloof, Roodepoort, 1709, South Africa 7. Issuer's Participant/Settlement Agent Nedbank Investor Services, a division of Nedbank Limited Specified Office of the Issuer's Lakeview Campus, 16 Constantia Boulevard, Constantia Kloof, 8. Participant/Settlement Agent Roodepoort, 1709, South Africa H. **REGISTER CLOSED** 1. Last Day to Register Up until 17h00 (South African time) on 16 February, 16 May, 16 August and 16 November of each year until the Redemption Date being, in each instance, the last date on which the Transfer Agent will accept Transfer Forms and record in the Register the transfer of Notes represented by Certificates or, if any such date is not a Business Day, the date determined in accordance with the Modified Following Business Day Convention (see Item A(18) above). 2. Register Closed Period The Register will be closed during the 5 days preceding each Interest Payment Date and the Redemption Date from 17h00 (South African time) on the Last Day to Register until 17h00 (South African time) on the day preceding the Interest Payment Date and the Redemption Date, being the period during which the Register is closed for purposes of giving effect to transfers, redemptions or payments in respect of the Notes. 3. **Books Closed Dates** 17 February, 17 May, 17 August and 17 November of each year until the Redemption Date or, if any such date is not a Business Day, the date determined in accordance with the Modified Following Business Day Convention (see Item A(18) above). t. **GENERAL** 1. Exchange control approval Not Applicable 2. Additional selling restrictions See Condition 9.11 (Purchase) - Condition 9.11.1 (Subordinated Notes) 3. International ZAG000164526 Security Identification Number (ISIN) 4. Stock Code Number **NGT105** 5. Financial Exchange JSE Limited (Interest Rate Market of the JSE) 6. **Debt Sponsor** Nedbank Limited, acting through its Corporate and Investment **Banking division** 7. Name of Dealer Nedbank Limited, acting through its Corporate and Investment Banking division 8. Stabilisation Manager Not Applicable 9. Method of Distribution Private Placement 10 **Bookbuild and Allocation Policy Not Applicable** 11. **Pricing Methodology** Not Applicable

12.	Governing law	The Notes and the Applicable Terms and Conditions are governed by, and shall be construed in accordance with, the laws of South Africa.
13.	Additional Financial Centre	Not Applicable
14.	Additional Business Centre	Not Applicable
15.	Other Banking Jurisdiction	Not Applicable
16.	Rating (if any) assigned to this Tranche as at the Issue Date, Rating Agency/ies and date on which such Rating is expected to be reviewed	Not Applicable
17.	Rating assigned to the Issuer as at the Issue Date, Rating Agency/ies and date on which such Rating is expected to be reviewed	Not Applicable
18.	Use of proceeds	As at the Issue Date, the proceeds of the issue of this Tranche rank as Additional Tier 1 Capital.
19.	Material change	See Annexure "A" to this Applicable Pricing Supplement - paragraph 6
20.	Commercial Paper Regulations	See Annexure "A" to this Applicable Pricing Supplement
21.	Other relevant information	Not Applicable

The Issuer certifies that, to the best of its knowledge and belief, there are no facts the omission of which would make this Applicable Pricing Supplement false or misleading, that all reasonable enquiries to ascertain such facts have been made, and that this Applicable Pricing Supplement contains all information required by the JSE Debt Listings Requirements (and all other Applicable Laws) to appear in this Applicable Pricing Supplement.

The Issuer accepts full responsibility for the accuracy of the information contained in the Programme Memorandum, this Applicable Pricing Supplement, the annual financial statements of the Issuer, the "Nedbank Group Limited Integrated Report" ("Integrated Report") and any amendments or supplements to the aforementioned documents, except as otherwise stated therein.

The JSE takes no responsibility for the contents of the Programme Memorandum, this Applicable Pricing Supplement, the annual financial statements of the Issuer, the Integrated Report and any amendments or supplements to the aforementioned documents. The JSE makes no representation as to the accuracy or completeness of the Programme Memorandum, this Applicable Pricing Supplement, the annual financial statements of the Issuer, the Integrated Report and any amendments or supplements to the aforementioned documents, and expressly disclaims any liability for any loss arising from or in reliance upon the whole or any part of the aforementioned documents. The JSE's approval of the registration of the Programme Memorandum and listing of the Notes is not to be taken in any way as an indication of the merits of the Issuer or of the Notes and, to the extent permitted by law, the JSE will not be liable for any claim whatsoever.

Application is hereby made to list Tranche 12 of Series 2 of the Subordinated Notes on the Interest Rate Market of the JSE, as from 22 November 2019, pursuant to the Nedbank Group Limited ZAR25,000,000,000 Domestic Medium Term Note Programme.

NEDBANK GROUP LIMITED By:	Ву:
duly authorised	duly authorised
Name of signatory:	Name of signatory: Rrya Nadoo
Capacity: CROSP EXECUTIVE	Capacity: Group Executive: Stateony
Date: November 2019	Date: November 2019

ANNEXURE "A" TO THE APPLICABLE PRICING SUPPLEMENT- COMMERCIAL PAPER REGULATIONS

DISCLOSURE REQUIREMENTS IN TERMS OF PARAGRAPH 3(5) OF THE COMMERCIAL PAPER REGULATIONS

If the Issuer, in relation to the issue and placing of a Tranche of Subordinated Notes ("relevant Tranche of Notes"), is obliged (or is not obliged but nevertheless elects) to comply with the Commercial Paper Regulations, the Issuer will procure that this Annexure "A" is completed and attached to the Applicable Pricing Supplement relating to the relevant Tranche of Notes ("Applicable Pricing Supplement").

The information required to be disclosed in terms of paragraph 3(5) of the Commercial Paper Regulations is set out in this Annexure "A" (except where such information is disclosed in the Programme Memorandum and/or the Applicable Pricing Supplement):

1. Issuer and Ultimate Borrower (paragraph 3(5)(a) of the Commercial Paper Regulations)

The Issuer of the relevant Tranche of Notes is Nedbank Group Limited (incorporated with limited liability under registration number 1966/010630/06 in South Africa).

The proceeds of the issue of the relevant Tranche of Notes will be used by the Issuer to subscribe for Subordinated Notes to be issued by Nedbank Limited (incorporated with limited liability under registration number 1951/000009/06 in South Africa) ("Nedbank Limited"). The "ultimate borrower" (as defined in the Commercial Paper Regulations) is accordingly Nedbank Limited.

2. Going concern (paragraph 3(5)(b) of the Commercial Paper Regulations)

The Issuer is a going concern and can in all circumstances be reasonably expected to meet its commitments, thereby reflecting the adequacy of the liquidity and solvency of the Issuer.

3. Auditor (paragraph 3(5)(c) of the Commercial Paper Regulations)

The auditors of the Issuer as at the Issue Date are Deloitte & Touche and Ernst & Young Inc..

Deloitte & Touche and KPMG Inc. have acted as the auditors of the Issuer's latest audited financial statements.

- 4. Total amount of Commercial Paper (paragraph 3(5)(d) of the Commercial Paper Regulations)
 - The Issuer has, prior to the Issue Date, issued "commercial paper" (as defined in the Commercial Paper Regulations) in an aggregate amount of ZAR15,357,000,000.
 - b) As at Issue Date, to the best of the Issuer's knowledge and belief, the Issuer estimates that it will Issue "commercial paper" (as defined in the Commercial Paper Regulations) in an aggregate amount of ZARO during the Issuer's current financial year (excluding the relevant Tranche of Notes).
- 5. Other Information (paragraph 3(5)(e) of the Commercial Paper Regulations)

All information that may reasonably be necessary to enable the investor to ascertain the nature of the financial and commercial risk of its investment in the relevant Tranche of Notes is contained in the Programme Memorandum and the Applicable Pricing Supplement.

6. Material adverse change (paragraph 3(5)(f) of the Commercial Paper Regulations)

Save as disclosed in the Programme Memorandum, there has been no material adverse change in the Issuer's financial position since the date of the Issuer's last audited financial statements.

7. Listing (paragraph 3(5)(g) of the Commercial Paper Regulations)

The relevant Tranche of Notes will be listed on the Interest Rate Market of the JSE.

8. **Use of proceeds (paragraph 3(5)(h) of the Commercial Paper Regulations)**

The proceeds of the issue of the relevant Tranche of Notes will rank as Additional Tier 1 Capital.

9. Security (paragraph 3(5)(i) of the Commercial Paper Regulations)

The relevant Tranche of Notes is unsecured.

10. Auditors confirmation (paragraph 3(5)(j) of the Commercial Paper Regulations)

Deloitte & Touche, being one of the Issuer's auditors as at the Issue Date, have confirmed in writing that nothing has come to their attention which causes them to believe that the issue of the relevant Tranche of Notes under the Programme, pursuant to the Programme Memorandum (as read with the Applicable Pricing

Supplement) will not comply in all material respects with the provisions of the Commercial Paper Regulations.

11. Audited financial statements (paragraphs 3(5)(j)(i) and (j)(ii) of the Commercial Paper Regulations)

Where, in relation to the issue and placing of the relevant Tranche of Notes, the Programme Memorandum and/or the Applicable Pricing Supplement is distributed and/or made available for inspection in South Africa, a copy of the Issuer's latest audited annual financial statements will at all times separately accompany (either by electronic delivery or by physical delivery) the Programme Memorandum and/or the Applicable Pricing Supplement, as required by the Commercial Paper Regulations.